

Doing Business with the Office of Naval Research



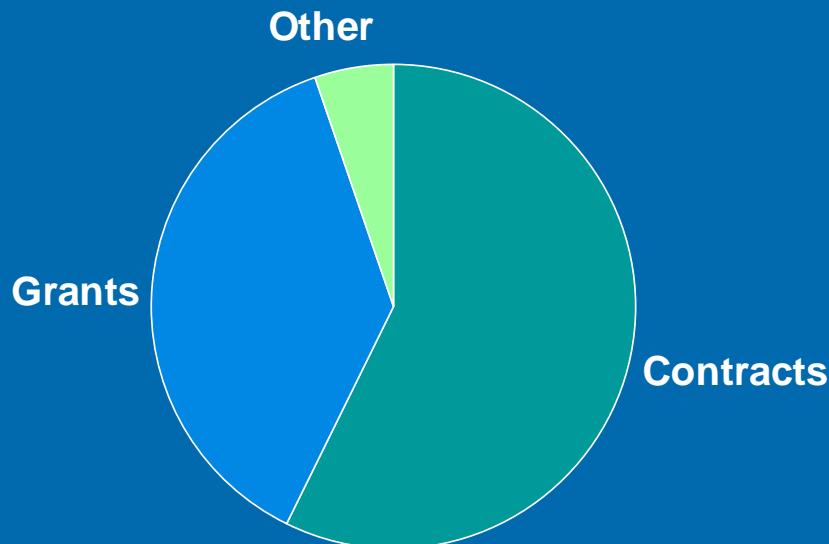
Naval – Industry R&D Partnering Conference – 2005
Pre-Conference Workshop
26 July 2005

Dennis E. Padilla – ONR
Director of Contracts and Grants



ONR Business Summary

FY: 2004
Source: INRIS



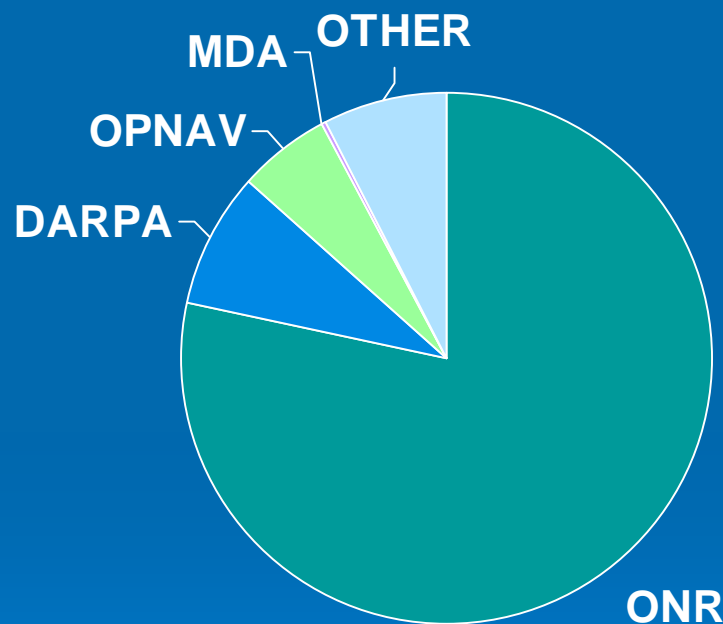
	<u>Dollars</u>	<u>Actions</u>
■ Contracts	\$772 Million	3,558
■ Grants	\$505 Million	4,452
■ Other	<u>\$ 71 Million</u>	<u>75</u>
Total	\$1,348 Million	8,085



Funding Sources/Partners

FY: 2004
Source: INRIS

■ ONR	\$1,057 Million
■ DARPA	\$ 112 Million
■ OPNAV	\$ 73 Million
■ MDA	\$ 5.6 Million
■ OTHER	\$ 100 Million





Three Key Business Processes for ONR

- S&T / BAA
- SBIR / STTR
- SERVICES



ONR Broad Agency Announcements

Characteristics:

- General solicitations seeking to advance scientific knowledge or the state-of-the-art
- Limited to basic and applied research and non-system specific development (6.1 – 6.3)
- An accepted form of “Full & Open” Competition
- Evaluation/selection based on Peer or Scientific Review



ONR Broad Agency Announcements

Where:

FEDBIZOPPS www.fedbizopps.gov

ONR Webpage www.onr.navy.mil/02/baa/

Types:

- Continuous/Open
- Specific Subject/Due Date
- Mix of Both



ONR Broad Agency Announcements

Features:

White Papers

Industry Days/Pre-Proposal Conferences

Instrument Type Options

- Contract
- Grant
- Other Transaction
- Prototype Agreement



SBIR / STTR

Phase I

- Awarded under Simplified Acquisition Procedures (FFP Purchase Orders)
- Simplified Pricing Routine – Focus on:
 - Arithmetic Accuracy
 - Removal of expressly unallowable costs (FAR 31.205)
 - Verification of Eligibility (2/3 rule for SBIR Primes & 40% & 30% rules for STTR primes and research institutions)

Phase II

- Preceded by award of \$30K option from Phase I
- Cost Reimbursement Contracts



SBIR / STTR (Con't)

Audit Assistance

- Defense Contract Audit Agency (DCAA) www.dcaa.mil
 - Audit Office Locator
 - DCAA Publications
 - DCAA Contract Audit Manual - Hard copy (stock number 708-077-00000-3) can be ordered from:
 - Superintendent of Documents
 - P.O. Box 371954
 - Pittsburgh, PA 15250-7954
- Defense Acquisition University
 - Acquisition, Technology and Logistics – Knowledge Sharing System
[hppt://akss.dau.mil](http://akss.dau.mil)



ONR SERVICE CONTRACTING

- Approximately \$60M per year
- Acquired primarily via ONR issued: Multi-Award-Task-Order-Contracts (MATOC)
- 96 Separate IDIQ Performers
- Benefits
 - Quick
 - Electronic
 - Low Cost
 - Competition Driven Prices
- Website: [www.onr.navy.mil/02\(MATOCS\)](http://www.onr.navy.mil/02(MATOCS))



FY05 MATOC Program Scope

Structure based on type of support service requirement over next 5 years (through SEP 2009):

SERVICE CLIN/GROUP	NUMBER AWARDEES	OPEN/RESTRICTED
Group 0001 - Technical/Program/Eng support services	47	Full and Open
Group 0002 - Business and Finance support services	25	Full and Open
Group 0003 - Conference/Event support services	10	8(a) Set-Aside
Group 0004 - Clerical and Admin support services	19	8(a) Set-Aside
Group 0005 - Training/Workshop support services	17	Partial SB Set-Aside (50%)
Group 0006 – Information Technology support services	17	8(a) Set-Aside
Group 0007 – Education Program support services	5	Full and Open

MATOC provides support to variety of locations:

ONR HQ / ONR Field Offices / ONR Global Offices / NRL HQ / NRL Field Offices

MATOC Allocation of Dollars

OLD MATOC OBLIGATIONS (Does not represent total ONR Support Service \$\$)

